**Yorkshire Housing Role Profile**

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| **Job title:** | Senior Land and Planning Manager | **Leader of others:** | Yes |
| **Reports to:** | Head of Acquisitions |  | Permenant |
| **Business Area** | Development | **Budget holder?** | Yes |

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| **Job purpose** |
| To lead the Land, Planning and S106 Team in identifying and securing land opportunities as well as S106 units to enable the delivery of the Yorkshire Housing new homes strategy.  To play a key role in delivering Yorkshire Housing’s growth plan, ensuring a pipeline of land is secured and progressed through planning whilst ensuring sound financial and quality controls are in place. The role is responsible for ensuring over 500 plots are secured per annum through both land and S106 opportunities. |

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| **Key responsibilities** |
| * Lead team to secure a strong and continued land pipeline to meet the Growth Strategy. * Identify & secure land, carry out due diligence and secure planning for residential development to enable a start on site. * Lead the team in securing land suitable for a range of tenures including market sale, shared ownership, affordable rent in order to meet the New Homes Strategy. * Monitor development plans and land pipeline to ensure targets are met and to keep the Director of Development regularly updated on key milestones and targets. * Develop and maintain regular contacts with land agents/owners across the region and negotiate land purchases directly with land agents and owners. * Manage the programme supply for the S106 acquisition programme to ensure that targets and financial parameters are met, contract contents and specifications meet YH requirements, and all necessary approvals are in place. * Prepare Directors and Board reports including due diligence and finance reports on business opportunities including identifying and managing risks. * Prepare reports and present to Development Committee when required. * Assist the Head of acquisisitons to ensure effective programme management of the land and S106 programmes including managing complex budgets, meeting YH’s financial criteria, reporting to stakeholders, meeting all funder requirements and aligning the programme with our Business Plan. * Actively pursue and secure land purchases for YH for all tenure types (principally, open market sale, affordable rent, market rent and shared ownership) negotiating, preparing and submitting bids and overseeing the submission planning submissions in line with the land strategy and development strategy. * Carry out initial feasibility studies on potential land/development sites and make recommendations for land purchase to Director of Development. * Liaise with internal stakeholders to ensure they are kept up to date with progress, anticipated completion dates and handover information. Act as key liaison contact between development and Space. * Liaise with Local Authorities to develop and maintain relationships. * Organise and contribute to regular forums and workshops for developers, stakeholders and partners. |

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| **What you’ll bring to the role** |
| **The main things:** |
| * Good standard of general education to degree level (or equivalent). * Experienced in land buying for residential development and of varying sizes and complexity. * Excellent understanding and experience in social and private sector housing development * Experience of managing land pipelines, budgets and achieving targets. * Experience of leading a team to achieve targets. * Experience of programme forecasting and financial forecasting. * Knowledge/Experience of negotiating and acquiring s106 affordable housing units * Excellent communication and networking skills * Good IT skills * Actively promote value for money and efficiency * Excellent negotiation and skills * Full UK driving license |
| **It would be a bonus if you have:** |
| * Experience of building internal and external relationships and strategic partnerships with both public and private sector * Experience of managing people * Good understanding of the statutory and regulatory procedure and performance requirements. * Project Management abilities and skills |
| **Our values:** |
| Our values describe what matters most to us, and what our colleagues should expect from each other. We’re all expected to show how we support and live up to these values in our work.  **Create trust** • Do the right thing, not the easy thing • Be honest and open • Do what you say.  **Be curious** • Think differently • Ask questions • Keep learning.  **Make it happen** • Own it • Do it • Be empowered.  **Achieve impact** • Do things that matter • Deliver results • Show pride and passion.  **Have fun** • Enjoy work • Be yourself • Stay connected.  We want colleagues to feel free to be themselves - so we’re all responsible for making sure we promote a culture of equality, diversity and inclusion. And, as you’d expect, we’re responsible for our own health and safety, following our policies and doing any training needed for our roles. |